Welcome!!

Chair: Shannon Crossland, Texas Tech University

- Arkansas Representative: TBD
- Louisiana Representative: Ivory Williams, Southern University Shreveport Louisiana
- New Mexico Representative: TBD
- Oklahoma Representative: Andrew Hammontree, Francis Tuttle Technology Center
- Texas Representative: James Smith, Lone Star College
Leadership
CHARACTER

- How a leader deals with the circumstances of life
- Who you really are, unique qualities, what you do when no one else is around
CHARISMA

- Ability to draw people to you
- Get others to follow you
- Buy into vision and ideas
COMMITMENT

• Conviction
• Accountable, following through, having dedication to what you do
COMMUNICATION

• Sharing knowledge and transmitting ideas with a sense of urgency and enthusiasm
• Act of speaking and listening between two or more people to share ideas and convey a specific message
COMPETENCE

- Ability to say it, plan it, do it
- Ability to get the job done
  - You have the knowledge
  - Apply and execute
  - Know where to get the knowledge
COURAGE

• Fear that has said its prayers
• Going against the grain
• Being strong enough to stand up for what you believe in and admitting you were wrong
DISCERNMENT

• Ability to find the root of the matter
• Judge well
• Intuition
• Analyze situations
FOCUS

• Priority and concentration
• Blocking out things that inhibit your work
GENEROSITY

- People first
- Selfless giving
- Giving without being asked or without expectation
INITIATIVE

• Looking for opportunities and taking action
• Taking charge, being proactive, and being efficient
LISTENING

- Connecting and learning
- Focusing on the other person
- Affirmative in your non-verbal
PASSION

• Take this life and love it
• Caring about what you do
• Have an excitement about it
• Heartfelt and driven
POSITIVE ATTITUDE

- If you believe you can, you can
- Optimistic mind set
- Upbeat and happy
- “It’s a GREAT day in Financial Aid 😊”
PROBLEM SOLVING

• Facing and overcoming obstacles
• Critical thinking
• Solving issues
• Trouble shooting
RELATIONSHIPS

• Knowing how to get along with people
• Setting the tone
• How you interact with others
• Eye contact
• Taking interest
RESPONSIBILITY

• Carrying the ball and leading the team
• Accountability
• Taking ownership
• Following through
SECURITY

• Knowing your strengths and feeling good about them
• Safety and reliability
• The feeling of not being threatened
SELF DISCIPLINE

• The first person you lead is you
• Focus and responsibility and having motivation from within for excellence
SERVANTHOOD

• Concern for others
• Put others before yourself
TEACHABILITY

• Art of learning
• Willingness to receive new information
• Learn new techniques and new behavior
VISION

• Seeing possibilities
• Ability to foresee problems, see the big picture
• Apply solutions
Resources